



2022-23 Sefton Council Community Services Fees Consultation

Deborah Butcher

**Executive Director for
Adult Social Care and Health**

www.sefton.gov.uk

Session Today

Proposed schedule for today;

- Domiciliary Care & Community Support – 3pm to 3:45pm
- Supported Living & Extra Care – 3:45pm to 4:30pm

NB: Providers can attend whole session if they wish to do so

Strategic Commissioning Context

Domiciliary Care and Community Support

National Context

- Key National Driver- People at the Heart of Care: Adult Social Care Reform Policy Paper
- Increasing Demand and Complexity of Need with increasing costs
- Market fragility and Covid impact

Local Response

- Adult Social Care Strategy and Vision
- Transformation, Integration and Demand Management Programme
- Market Management and Shaping- Intermediate Care Strategy, Domiciliary Care, Supported Living, Community Support and Day Opportunities

Domiciliary Care / Community Support

Consultation Approach and Process

- Consultation launched on the 28th of February 2022
- Letters sent to Providers outlining the proposals and the rationale
- Provider Web Page 'live' to provide details of the consultation, Q & A , initial Equality Impact Assessments
- Consultation Meeting

As part of this consultation the Council wishes to particularly receive and consider your feedback in relation to the following questions;

1. Whether the level of proposed fees set out in the proposals will cover the cost of delivering support for the period from 1st April 2022 to 31st March 2023.
2. If you do not agree with the proposed rates and if you consider that they will not cover the cost of delivering services, please provide budgeted costings, with evidence of actual expenditure and a breakdown of your hourly rate

Domiciliary Care / Community Support calculations

- Following table outlines the calculations (but acknowledge that Providers have different cost models)

Type of Cost	2021/22	2022/23 Proposed Rate	% Increase Applied	Notes
Carer Basic Rate	£9.15	£9.75	6.62%	
Travel Time	£0.92	£0.98	10% of £9.75	
Annual Leave	£1.07	£1.15	6.62%	
Training	£0.17	£0.18	6.62%	
Sickness	£0.19	£0.20	6.62%	
National Insurance	£0.44	£0.55	25.00%	28.7 average hours per week = salary of £14,591 (£9.75 x 28.7 / 7 x 365) - £14,591 - £9,100 NI threshold = £5,491. NI at 15.05% = £826. Therefore, 5.66% of basic pay
Pension	£0.17	£0.19	6.62%	
Mileage	£0.39	£0.41	6.62%	
Other costs	£3.69	£3.89	5.50% CPI	
Profit	£0.49	£0.52	3% on £17.30	
Hourly cost	£16.68	£17.82	6.83%	

Domiciliary Care / Community Support proposed rates

- Consultation letter outlined the following proposed rates;

Duration / Service Element	2022/23 Proposed Rate	2021/22 Rate
1 Hour	£17.82	£16.68
45 Minutes	£13.37	£12.51
30 Minutes	£8.91	£8.34
15 Minutes	£4.46	£4.17
Sleep-in (8 Hour Night)	£87.40	£81.97
Waking Night (8 Hour Night)	£142.56	£133.44

- Community Support and Direct Payment (Agency) rates are currently aligned to the 'main' Domiciliary Care hourly rate
- The Sleep-in rate above is based on the new National Living Wage of £9.50 plus 15% on costs (I.E. £9.50 + 15% x 8 hours)

The Consultation / Decision Making Timeline

Ref	Action	Target Date
1	Confirm Proposals and Process to All Providers (Letter to all providers to confirm proposals and consultation process)	28 th February 2022
2	Period for Consultation Responses from Providers (Providers to supply comments, information and evidence on the matters consulted on)	28 th February 2022 – 10 th April 2022
3	Consultation event with Providers	8 th March 2022
4	Assessment and Analysis of Responses (Assessment and analysis of comments, information and evidence supplied by Providers together with other information available to the Authority)	11 th April 2022 – 22 nd April 2022
5	Work on proposals and Cabinet report (including draft Cabinet report internal review and FD/LD stages, and production of supporting documentation).	23 rd April 2022 – 8 th May 2022
6	Deadline for Cabinet report to be submitted	9 th May 2022
7	Letter to all Providers (signposting them to Cabinet report - published the week in advance of the meeting)	19 th May 2022
8	Cabinet Decision	26 th May 2022
9	2022/23 Fees Published (Following expiry of “call-in” period for Decision)	3rd June 2022

Provider Feedback / Questions

Opportunity now for you to give
initial feedback / raise any
questions or queries

Thank You

Supported Living & Extra Care – Strategic / Commissioning Points

- Development of Extra Care is a key strategic objective
- Council currently implementing future commissioning / procurement arrangements for Supported Living
- Supported Living is also key element of current demand management, transformation, technology and housing strategy work – in order to ensure sustainable and quality provision
- People with learning disabilities will be supported to be as independent as possible and tailored to individual need. Primary consideration is for people to be offered excellent care at home supported within their own communities. The ambition will be to support people who need care and support to achieve their outcomes and offer greater housing and care choices either as a short-term measure or long-term support.
- Also wider work will be conducted as part of ***“People at the Heart of Care: adult social care reform”*** Policy Paper

Supported Living & Extra Care

As part of this consultation process the Council wishes to particularly receive and consider your feedback in relation to the following questions;

1. Whether the level of proposed fees set out in the proposals and tables above will cover the cost of delivering Supported Living / Extra Care services for the period from 1st April 2022 to 31st March 2023.
 2. If you do not agree with the above rates, in particular if you consider that they will not cover the cost of delivering services, please provide budgeted costings, together with evidence of actual expenditure and a breakdown of your hourly rate, in support of your comments.
- Consultation will follow previous approaches – such as Equality Impact Assessments, FAQ's and dedicated section on Sefton website

Supported Living Rate

- Following table outlines the calculations (but acknowledge that Providers have different cost models)

Type of Cost	2021/22	2022/23 Proposed Rate	Rationale	Notes
Carer Basic Rate	£9.03	£9.63	6.62%	
Management	£0.63	£0.67	6.62%	
Administration	£0.46	£0.49	6.62%	
Annual Leave	£1.25	£1.33	6.62%	
Training	£0.29	£0.31	6.62%	
Sickness	£0.23	£0.24	6.62%	
NI	£0.52	£0.70	34.62%	Average hours per week of 35. Annual salary is therefore £17,575 (£9.63 x 35 / 7 x 365) £17,575 - £9,100 = £8,475. NI at 15.05% = £1,275. Therefore, 7.26% of basic pay
Pension	£0.35	£0.37	6.62%	
Other costs	£2.36	£2.49	5.50%	5.50% CPI
Profit	£0.45	£0.49	3.00%	3% on £16.23
Hourly Fee	£15.56	£16.72		7.46% Increase

Supported Living & Extra Care proposed rates

- Consultation letter outlined the following proposed rates;

Duration / Service Element	2022/23 Proposed Rate	2021/22 Rates
Hourly Rate	£16.72	£15.56
Sleep-in (9 Hours)	£98.33	£92.22
Sleep-in (10 Hours)	£109.25	£102.47
Waking Night (9 Hours)	£150.48	£140.04
Waking Night (10 Hours)	£167.20	£155.60

- Extra Care rate is currently aligned to the Supported Living hourly rate
- The Sleep-in rates are based on the new National Living Wage of £9.50 plus 15% on costs

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